

| POS | PICTURE | ARTICLE/SYMBOL           | SIZE           | MATERIAL COLOUR | LABELS IN ROW | QUANTITY ON ROLL | RECOMMENDED RIBBON WIDTH | MOQ | DISTRIBUTOR PRICE €/roll | END USER PRICE €/roll | SYMBOL         |
|-----|---------|--------------------------|----------------|-----------------|---------------|------------------|--------------------------|-----|--------------------------|-----------------------|----------------|
| 1   |         | A-1 CRYOLABEL            | 31 x 15 + Ø 11 | white           | 2             | 2500 pcs/roll    | 110                      | 50  | 51,77                    | 149,45                | W-A1-ETICALLS  |
| 2   |         | A-3 FREEZELABEL          | 31 x 15 + Ø 11 | white           | 2             | 5000 pcs/roll    | 110                      | 50  | 13,43                    | 119,50                | W-A3- ETICALLS |
| 3   |         | A-4 FREEZELABEL          | 31 x 15 + Ø 11 | white           | 1             | 2500 pcs/roll    | 60                       | 200 | 8,13                     | 71,70                 | W-A4-ETICALLS  |
| 4   |         | A-6 CRYOLABEL            | 31 x 15 + Ø 11 | white           | 1             | 2500 pcs/roll    | 60                       | 100 | 51,60                    | 149,45                | W-A6-ETICALLS  |
| 5   |         | A-7 CRYOLABEL            | 31 x 15 + Ø 11 | yellow          | 1             | 2500 pcs/roll    | 60                       | 54  | 56,39                    | 160,75                | W-A7-ETICALLS  |
| 6   |         | A-8 FREEZELABEL          | 23 x 14 + Ø 9  | white           | 1             | 2500 pcs/roll    | 60                       | 50  | 7,06                     | 79,10                 | W-A8-ETICALLS  |
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| 7   |         | B-1 CRYOLABEL            | 15 x 5         | white           | 3             | 7500 pcs/roll    | 60                       | 50  | 37,85                    | 216,60                | W-B1-ETICALLS  |
| 8   |         | B-2 CRYOLABEL            | 30 x 15        | white           | 2             | 2500 pcs/roll    | 110                      | 50  | 41,68                    | 121,80                | W-B2-ETICALLS  |
| 9   |         | B-4 CRYOLABEL            | 30 x 15        | yellow          | 2             | 2500 pcs/roll    | 110                      | 50  | 39,24                    | 110,35                | W-B4-ETICALLS  |
| 10  |         | B-5 FREEZELABEL          | 30 x 15        | white           | 2             | 5000 pcs/roll    | 110                      | 50  | 10,29                    | 106,80                | W-B5-ETICALLS  |
| 11  |         | B-6 FREEZELABEL          | 50 x 20        | white           | 1             | 2500 pcs/roll    | 60                       | 50  | 11,67                    | 85,75                 | W-B6-ETICALLS  |
| 12  |         | B-7 FREEZELABEL          | 50 x 20        | white           | 2             | 5000 pcs/roll    | 110                      | 50  | 25,98                    | 137,20                | W-B7-ETICALLS  |
| 13  |         | B-8 FREEZELABEL          | 50 x 25        | white           | 2             | 5000 pcs/roll    | 110                      | 50  | 21,42                    | 166,80                | W-B8-ETICALLS  |
| 14  |         | B-9 FREEZELABEL          | 50 x 30        | white           | 1             | 2500 pcs/roll    | 60                       | 50  | 14,97                    | 123,00                | W-B9 -ETICALLS |
| 15  |         | B-34 FREEZELABEL         | 5 x 15         | white           | 3             | 15000 pcs/roll   | 60                       | 50  | 10,77                    | 84,00                 | W-B34-ETICALLS |
| 16  |         | B-35 FREEZELABEL         | 20 x 10        | white           | 3             | 7500 pcs/roll    | 110                      | 50  | 9,36                     | 103,50                | W-B35-ETICALLS |
| 17  |         | B-36 FREEZELABEL         | Ø 10           | white           | 3             | 3000 pcs/roll    | 60                       | 50  | 4,50                     | 48,30                 | W-B36-ETICALLS |
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| 18  |         | C-1 FREEZELABEL          | 19 x 19        | white           | 2             | 5000 pcs/roll,   | 60                       | 50  | 9,63                     | 102,20                | W-C1-ETICALLS  |
| POS | PICTURE | ARTICLE/SYMBOL           | SIZE           | MATERIAL COLOUR | LABELS IN ROW | QUANTITY ON ROLL | RECOMMENDED RIBBON WIDTH | MOQ | DISTRIBUTOR PRICE €/roll | END USER PRICE €/roll | SYMBOL         |
| 19  |         | D-1 FREEZELABEL          | 45 x 6         | white           | 2             | 5000 pcs/roll    | 110                      | 50  | 8,04                     | 72,00                 | W-D1-ETICALLS  |
| 20  |         | D-2 FREEZELABEL          | 45 x 10        | white           | 2             | 5000 pcs/roll    | 110                      | 50  | 11,43                    | 86,50                 | W-D2-ETICALLS  |
| POS | PICTURE | ARTICLE/SYMBOL           | SIZE           | MATERIAL COLOUR | LABELS IN ROW | QUANTITY ON ROLL | RECOMMENDED RIBBON WIDTH | MOQ | DISTRIBUTOR PRICE €/roll | END USER PRICE €/roll | SYMBOL         |
| 21  |         | E-1 REMOVE LABEL ENDLESS | 47 x 50m       | white           | -             | -                | 60                       | 50  | 8,16                     | 49,2                  | W-E1-ETICALLS  |
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| 22  |         | F-1 REMOVE LABEL         | 50 x 30        | white           | 1             | 2500 pcs/roll    | 60                       | 50  | 18,54                    | 69,90                 | W-F1-ETICALLS  |
| 23  |         | F-2 REMOVE LABEL         | 100 x 40       | white           | 1             | 2500 pcs/roll    | 110                      | 54  | 39,87                    | 112,70                | W-F2-ETICALLS  |